

NETALOGUE TECHNOLOGIES PLC

**ANNUAL REPORT
FOR THE YEAR ENDED
31 MARCH 2015**

NETALOGUE TECHNOLOGIES PLC

Annual report for the year ended 31 March 2015

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Directors and advisers

Directors

G Henderson (Chairman)
R J Condon
A Robathan
C Williams

Company secretary and registered office

MSP Secretaries Ltd
27/28 Eastcastle Street
London
W1W 8DH

Corporate adviser

Beavis Morgan LLP
82 St John Street
London
EC1M 4JN

Independent auditors

PricewaterhouseCoopers LLP
Chartered Accountants and Statutory Auditors
Llys Tawe
Kings Road
SA1 Swansea Waterfront
SWANSEA
SA1 8PG

Solicitors

Edwin Coe
2 Stone Buildings
Lincoln's Inn
London
WC2A 3TH

Bankers

HSBC Bank plc
Unit 4
Axis Court
Mallard Way
Riverside Business Park
Swansea
SA7 0AJ

Registrars

Share Registrars Limited
Craven House
West Street
Farnham
Surrey
GU9 7EN

Chairman's Statement

Dear Shareholder,

In my first half statement I highlighted how the Company had achieved its best ever first half performance and I am pleased to report this growth continued in the second half.

Sales growth has been achieved through new direct sales, existing customers upgrading and growth of the Value-Added Reseller (VAR) channel - where our partners focussing on SAP ERP and Sage sectors had a number of successes selling the Netalogue™ B2B Ecommerce platform to their customers.

Key highlights

- GBP 1,384,000 sales, an increase of 45% compared with the prior year.
- EBITDA has increased by GBP 297,000 to GBP 385,000.
- Continued investment in the Netalogue™ B2B Platform, delivering further advanced functionality.
- Continued expansion into new sectors.
- GBP 126,000 of costs associated with the Spicers' contract (see note below) have been brought forward and amortised this year. The revised total value of capitalised investments at 31 March 2015 is GBP 60,000.
- Net assets of GBP 779,000 with strong cash balances and no borrowings.

Comments on the results

Sales have increased by 45% notwithstanding the completion in Q3 of the company's strategic exit from its hosting business, a strategy that has further improved gross margins. Sales revenues via reseller channels have grown significantly this year and the company has continued to invest in appropriate infrastructure to ensure success for our partners and shareholders.

Throughout the year the company saw the Netalogue B2B Ecommerce platform being used in new sectors in addition to a significant increase in interest from large corporates wishing to implement private Ecommerce solutions for internal purchasing. This included a significant new contract win with Transport for London which continues to demonstrate the depth of Netalogue's IP and the benefits it offers over other products when evaluated in an official tender process.

Spicers & intangible assets

Spicers and Netalogue have agreed to end the agreement for the ecommerce system and as a result it will not be licensed by Netalogue or hosted, supported or administrated by Spicers from 31st August 2015.

Due to the agreement ending Netalogue has re-assessed previously capitalised investments in relation to this project and made the decision to accelerate their amortisation by bringing forward an additional GBP 126,000 from the balance sheet.

Developments

A new private cloud capability for VAR partners will enable them to offer rapidly deployable B2B ecommerce facilities to their clients. This development will provide additional sales opportunities for partners to win deals with their smaller clients who have standard B2B requirements. Significant investment in R&D will continue to ensure the Netalogue B2B platform remains an attractive proposition for prospective and existing clients in addition to enhancing the product's appeal to the VAR partner market.

Chairman's Statement (continued)

Principal risks and uncertainties

The company is seeing some delays in prospect decision-making due a still uncertain economic situation but is encouraged to increasingly see B2B ecommerce being classified as business critical. The company is also seeing a general increase in awareness of ecommerce and the benefits a B2B specific solution offers, especially where companies have previously invested in a B2C solution in the hope that the system can grow functionally into a B2B solution. Some of our wins have followed such a failed experience.

The directors believe the group's IP continues to offer a class leading solution, which is evident from some of the company's recent wins.

The outlook

Whilst the end of the Spicers' agreement will result in the loss of revenue the company expect to both grow the customer base and profitability in the year ahead.

I look forward to updating you in due course.

Geoff Henderson
Chairman
Netalogue Technologies plc
Netalogue B2B Ecommerce Software
www.netalogue.com

Directors' report for the year ended 31 March 2015

The directors present their report and audited consolidated financial statements for the year ended 31 March 2015.

Principal activity

The company's share capital is listed on the ISDX Growth Market.

The principal activity of the group is the development, sale and support of an advanced B2B ecommerce software platform. The Netalogue B2B Ecommerce Platform is utilised by successful manufacturers, distributors and wholesalers who require specialist B2B ecommerce web stores and portals to conduct end-to-end business online. Netalogue licenses its B2B E-commerce Platform IP both directly to end-user companies and also indirectly via VAR partnerships operating in ERP and cloud computing industries. Netalogue fully integrates with leading ERP systems including SAP and enterprise Sage products.

Significant events, review of business and future developments

The consolidated profit and loss account is set out on page 10.

The directors remain of the opinion that the existing cost base can support increases in activity and that future growth in turnover will enable the company to grow its profitability.

The directors of the company are satisfied with the financial position of the company and the group at 31 March 2015. Full commentary on the results for the year and future prospects are set out in the Chairman's statement on pages 2 and 3. The directors believe that the business's key performance indicators are financial ones and are included within the financial statements, specifically sales growth, operating profit, EBITDA (operating profit before depreciation, and amortisation) and the level of net assets.

Financial risk management

The group's operations expose it to a variety of financial risks that include credit and liquidity risk.

Credit risk

Credit risk arises from cash and cash equivalents and trade debtors. For banks and financial institutions, only independently rated parties with a minimum rating of "A" are accepted. If customers are independently rated, these ratings are used. If there is no independent rating, the directors assess the credit quality of the customer, taking into account its financial position, past experience and other factors. Trade debtors are then continually monitored to ensure that they are settled to the agreed credit terms.

Liquidity risks

Liquidity risk is managed through the close management of cash resources. The group has no borrowings as at 31 March 2015.

Given the size of the group, the directors have not delegated the responsibility of monitoring the financial risk management to a sub-committee of the board. The policies set by the board of directors are implemented by the company's executive directors.

Research and development

The group undertakes research and development activities to ensure that its products remain competitive in the market place.

Directors' report for the year ended 31 March 2015 (continued)

Directors

The directors of the company at 31 March 2015 and for the whole of the year then ended (unless otherwise noted) and their interests in the shares of the company are as follows:

	Ordinary shares of 1p each At 31 March 2015	Ordinary shares of 1p each At 31 March 2014
R J Condon	8,153,167	8,153,167
A Robathan	8,153,167	8,153,167
C Williams	8,153,167	8,153,167
G Henderson	520,266	520,266

No director has any interest in shares in the company other than as shown above and in the share options detailed below. None of the directors has or has had a beneficial interest in the subsidiary company since it was acquired in January 2001. Other than the details of the service agreements set out in note 7 to the financial statements, there were no significant contracts in place during or at the end of the financial year with the company or its subsidiary company in which any director is or was materially interested.

Share options

Directors' interests in share options over ordinary shares of 1p each at 31 March 2015 were as follows:

	Held at 31 March 2015	Exercise price	Date from which exercisable
R J Condon	960,000	2.25p	25 August 2009
A Robathan	960,000	2.25p	25 August 2009
C Williams	960,000	2.25p	25 August 2009
	<u>2,880,000</u>		

Substantial interests

The substantial interests of over 3% in ordinary shares of the company at 31 March 2015 are as follows:

	%
R J Condon	16.73 %
A Robathan	16.73 %
C Williams	16.73 %
HSDL Nominees Limited	5.6 %
J Greenhalgh	4.7 %
J Rowland	3.2 %

Directors' report for the year ended 31 March 2015 (continued)**Statement of directors' responsibilities**

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have prepared the group and parent company financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the group and the company and of the profit or loss of the group for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company and the group will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and the group and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The directors are responsible for the maintenance and integrity of the company's website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

Corporate governance

The directors continue to give careful consideration to the principles of Corporate Governance, as set out in the Combined Code issued by the UK Listing Authority, which sets out Principles of Good Corporate Governance. Although as a Plus Markets listed company, compliance with the Combined Code is not required, the group seeks to apply the spirit of the Combined Code where practical and appropriate for a company the size of Netalogue Technologies plc. A narrative statement is set out below on how the company has applied the Principles of the Code.

The board currently comprises a non-executive Chairman and three executive directors. The non-executive director brings an independent judgement to the group. The roles of Chairman and Chief Executive have been split. The board has one non-executive director, Mr G Henderson who is recognised as the non-executive Chairman.

The board meets on a regular basis and is responsible for overall group strategy, acquisition and divestment policy, approval of capital expenditure projects and consideration of significant financial matters. The board consider there is an agreed understanding of matters reserved for board decisions, although no formal written schedule has been prepared. The Chairman ensures all directors are properly briefed on issues arising at board meetings.

The board has developed a formal set of procedures to identify the key risks and the systems of internal control operating across its various activities.

All of the directors will submit themselves for re-election at least once every three years and new directors will submit themselves for re-election at the earliest opportunity following their appointment.

Directors' report for the year ended 31 March 2015 (continued)

The size of the company and the group is such that individual committees covering audit, remuneration and nominations have not been established. All issues relating to the remuneration of the executive directors are considered independently by the non-executive director. Given the size of the company and the group, the members of the board agree that the appointment of a non-executive director is appropriate. There is frequent communication between the auditors and the non-executive director.

All the directors have access to the advice and services of the company secretary, who is responsible to the board for ensuring that board procedures are followed and compliance with applicable rules and regulations. If necessary, independent professional advice can be sought by all the directors of the company, at the expense of the company. The company encourages two way communication with both its institutional and private investors and responds to all queries received, verbally or in writing.

The directors are responsible for the group's system of internal financial control. The systems in place provide reasonable but not absolute assurances against material misstatement or loss. The group prepares quarterly management accounts for submission to the board. The group prepares annual budgets which are reviewed and reassessed during the financial year. The directors have formed a judgement, at the time of approving the financial statements, that it is appropriate to adopt the going concern basis in preparing the financial statements.

Employees

It is the policy of the group to give full and fair consideration to applications for employment made by disabled persons, having regard to their particular aptitudes and abilities. Wherever possible, arrangements are made for the continued employment of persons who have become disabled during service and for the appropriate training, career development and promotion of disabled employees. Regular meetings are held with employees to discuss the performance of the group as a whole and the progress of the business in which they work. Financial and economic factors that affect performance are dealt with in this context.

Payment policy in respect of creditors

The group's policy in relation to the payment of its suppliers is to settle its terms of payment with each supplier when agreeing the terms of each business transaction. The supplier is made aware of the terms, which are detailed on the group's purchase orders. It is the group's practice to abide by the agreed terms of payment. At 31 March 2015 there were 62 days (2014: 62 days) of purchases in trade creditors of the group.

Provision of information to auditors

As far as the directors are aware, there is no relevant audit information of which the company's auditors are unaware. Each director has taken appropriate steps to ensure that they are aware of such relevant information, and that the company's auditors are aware of that information.

Independent auditors

A resolution to reappoint PricewaterhouseCoopers LLP as auditors to the company will be proposed at the annual general meeting.

This report has been prepared in accordance with the special provisions relating to small companies within Part 15 of the Companies Act 2006

On behalf of the board



A ROBATHAN
Director

Independent auditors' report to the members of Netalogue Technologies PLC

Report on the financial statements

Our opinion

In our opinion, Netalogue Technologies PLC's group financial statements and company financial statements (the "financial statements"):

- give a true and fair view of the state of the group's and of the company's affairs as at 31 March 2015 and of the group's profit and cash flows for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

What we have audited

Netalogue Technologies PLC's financial statements comprise:

- the consolidated balance sheet and the company balance sheet as at 31 March 2015;
- the consolidated profit and loss account for the year then ended;
- the consolidated cash flow statement for the year then ended; and
- the notes to the financial statements, which include a summary of significant accounting policies and other explanatory information.

The financial reporting framework that has been applied in the preparation of the financial statements is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

In applying the financial reporting framework, the directors have made a number of subjective judgements, for example in respect of significant accounting estimates. In making such estimates, they have made assumptions and considered future events.

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

Other matters on which we are required to report by exception

Adequacy of accounting records and information and explanations received

Under the Companies Act 2006 we are required to report to you if, in our opinion:

- we have not received all the information and explanations we require for our audit; or
- adequate accounting records have not been kept by the company, or returns adequate for our audit have not been received from branches not visited by us; or
- the company financial statements are not in agreement with the accounting records and returns.

We have no exceptions to report arising from this responsibility.

Directors' remuneration

Under the Companies Act 2006 we are required to report to you if, in our opinion, certain disclosures of directors' remuneration specified by law are not made. We have no exceptions to report arising from this responsibility.

Independent auditors' report to the members of Netalogue Technologies PLC (continued)

Entitlement to exemptions

Under the Companies Act 2006 we are required to report to you if, in our opinion, the directors were not entitled to take advantage of the small companies exemption from preparing a strategic report. We have no exceptions to report arising from this responsibility.

Responsibilities for the financial statements and the audit

Our responsibilities and those of the directors

As explained more fully in the Statement of directors' responsibilities set out on page 6, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view.

Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK & Ireland) ("ISAs (UK & Ireland)"). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

This report, including the opinions, has been prepared for and only for the company's members as a body in accordance with Chapter 3 of Part 16 of the Companies Act 2006 and for no other purpose. We do not, in giving these opinions, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

What an audit of financial statements involves

We conducted our audit in accordance with ISAs (UK & Ireland). An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of:

- whether the accounting policies are appropriate to the group's and the company's circumstances and have been consistently applied and adequately disclosed;
- the reasonableness of significant accounting estimates made by the directors; and
- the overall presentation of the financial statements.

We primarily focus our work in these areas by assessing the directors' judgements against available evidence, forming our own judgements and evaluating the disclosures in the financial statements.

We test and examine information, using sampling and other auditing techniques, to the extent we consider necessary to provide a reasonable basis for us to draw conclusions. We obtain audit evidence through testing the effectiveness of controls, substantive procedures or a combination of both.

In addition, we read all the financial and non-financial information in the Annual Report to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.



Mark Ellis (Senior Statutory Auditor)
for and on behalf of PricewaterhouseCoopers LLP
Chartered Accountants and Statutory Auditors
Swansea

18th August 2015

Registered no: 4137677

**Consolidated profit and loss account
for the year ended 31 March 2015**

	Notes	2015 £000	2014 £000
Turnover	2	1,384	950
Cost of sales		(61)	(60)
Gross profit		1,323	890
Administrative expenses	3	(1,121)	(861)
Operating profit before depreciation and amortisation		385	88
Depreciation of tangible assets		(11)	(14)
Amortisation of intangible assets		(172)	(45)
Operating profit	4	202	29
Interest payable and similar charges	5	-	(1)
Profit on ordinary activities before taxation		202	28
Tax on profit on ordinary activities	8	(42)	(5)
Profit for the financial year	18,19	160	23
Profit per ordinary share expressed in pence per share - basic	6	0.328	0.047
Profit per ordinary share expressed in pence per share - diluted	6	0.308	0.044

There were no recognised gains or losses in the financial year other than those disclosed above.

There are no material differences between the profit on ordinary activities before taxation and the profit for the year stated above and their historical cost equivalents.

The turnover and profit for the financial year have been derived from the continuing activities of the group.

Registered no: 4137677

**Consolidated balance sheet
at 31 March 2015**

	Notes	2015 £000	2014 £000
Fixed assets			
Intangible assets	10	60	232
Tangible assets	11	34	42
		94	274
Current assets			
Debtors	13	383	234
Cash at bank and in hand		583	288
		966	522
Creditors: amounts falling due within one year	14	(274)	(170)
Net current assets		692	352
Total assets less current liabilities		786	626
Provisions for liabilities	15	(7)	(7)
Net assets		779	619
Capital and reserves			
Called up share capital	17	487	487
Share premium account	18	210	210
Profit and loss account	18	82	(78)
Total shareholders' funds	19	779	619

The financial statements on pages 10 to 23 were approved by the board of directors on 18 August 2015 and were signed on its behalf by:

A ROBATHAN
Director

Registered no: 4137677

Company balance sheet at 31 March 2015

	Notes	2015 £000	2014 £000
Fixed assets			
Investments	12	765	737
Current assets			
Debtors	13	86	52
Cash at bank and in hand		10	10
		96	62
Creditors: amounts falling due within one year	14	(24)	(16)
Net current assets		72	46
Total assets less current liabilities and net assets		837	783
Capital and reserves			
Called up share capital	17	487	487
Share premium account	18	210	210
Profit and loss account	18	140	86
Total shareholders' funds	19	837	783

The financial statements on pages 10 to 23 were approved by the board of directors on 18 August 2015 and were signed on its behalf by:

A ROBATHAN
Director

Registered no: 4137677

**Consolidated cash flow statement
for the year ended 31 March 2015**

	Notes	2015 £000	2014 £000
Net cash inflow from operating activities	20	306	129
Returns on investments and servicing of finance			
Interest paid		-	(1)
Net cash outflow from returns on investments and servicing of finance		-	(1)
Taxation			
UK corporation tax paid		(8)	(6)
Capital expenditure and financial investment			
Capitalisation of development costs		-	(133)
Purchase of tangible fixed assets		(3)	(5)
Net cash outflow from capital expenditure and financial investment		(3)	(138)
Total movement in cash in the year	21	295	(16)

**Notes to the financial statements
for the year ended 31 March 2015****1 Accounting policies****Basis of preparation**

The financial statements have been prepared under the historical cost convention, on the going concern basis and in accordance with applicable Accounting Standards in the United Kingdom and the Companies Act 2006. A summary of the material accounting policies, which have been consistently applied, are set out below.

Basis of consolidation

The consolidated financial statements include the company and its subsidiary companies. Inter-company sales and profits are eliminated on consolidation. The financial statements of the subsidiary companies are made up to 31 March 2015. Consistent accounting policies are used by all companies in the group.

Turnover

Turnover, which excludes value added tax, represents the invoiced value of the sale of B2B ecommerce software solutions and support services. Turnover on sales of software products is recognised on the delivery and acceptance of the systems. Turnover on software support is recognised over the period in which the support is available to the customer.

Software development costs

The costs of software development are capitalised and amortised over the period over which economic benefit is expected to be derived from the software. This period is considered to be 3 years.

Fixed asset investments

Fixed asset investments in subsidiary undertakings are recorded at cost plus incidental expenses less any provision for impairment. Impairment reviews are performed by the directors when there has been an indication of potential impairment.

Tangible fixed assets

Tangible fixed assets are included at their purchase cost, together with any incidental expenses of acquisition.

Depreciation

Depreciation is calculated to write off the cost of tangible fixed assets on a reducing balance basis over the expected useful economic lives of the assets concerned. Plant and machinery and computer software is depreciated at the rate of 25% per annum.

Goodwill and amortisation

Purchased goodwill (representing the excess of the fair value of the consideration given over the fair value of the separable net assets acquired) arising on consolidation in respect of acquisitions is capitalised. Goodwill is amortised on a straight line basis over its estimated useful economic life. The estimated useful economic life is calculated having regard to the period over which the Group expects to derive economic benefits from the assets. The directors consider the estimated useful economic life of the purchased goodwill to be 10 years.

Notes to the financial statements for the year ended 31 March 2015 (continued)

1 Accounting policies (continued)

Licences and trademarks

Licences and trademarks are capitalised at their purchased cost, together with any incidental costs of acquisition. They are amortised on a straight line basis over their estimated useful economic life. The directors consider the estimated useful life of the licences and trademarks to be 3 years.

Stocks

Stocks and work in progress are valued at the lower of cost and net realisable value.

Deferred taxation

Provision for deferred taxation is made in respect of all material timing differences that have originated but not reversed by the balance sheet date. Timing differences represent differences between gains and losses recognised for tax purposes in periods different from those in which they are recognised in the financial statements. No deferred tax is recognised on permanent differences between the company's taxable gains and losses and its results as stated in the financial statements. Deferred tax assets and liabilities are included without discounting. No deferred tax assets are recognised at the end of the financial year since their recoverability is uncertain.

Finance and operating leases

Costs in respect of operating leases are charged on a straight line basis over the lease term. Leasing agreements which transfer to the group and company substantially all the benefits and risks of ownership of an asset are treated as if the asset had been purchased outright. The assets are included in tangible fixed assets and the capital element of the leasing commitments is shown as obligations under finance leases. Assets held under finance leases are depreciated over the shorter of the lease terms and the useful lives of equivalent owned assets.

Share-based incentives

In accordance with FRS20, the fair value of equity-settled share-based payments to employees is determined at the date of grant and is expensed on a straight-line basis over the vesting period, based on the group's estimate of shares or options that will eventually vest. In the case of options granted, fair value is measured by a Black-Scholes pricing model. Further details are set out in note 7.

2 Turnover

The turnover arose from the principal activity of the subsidiary companies and arose entirely within the United Kingdom. As a result no segmental reporting disclosures are required in the financial statements.

3 Administrative expenses

	2015	2014
	£000	£000
Administrative expenses	1,121	861

**Notes to the financial statements
for the year ended 31 March 2015 (continued)**

4 Operating profit

Operating profit is stated after charging:

	2015	2014
	£000	£000
Directors' remuneration (see note 7)	218	221
Amortisation of intangible fixed assets	172	45
Depreciation of tangible fixed assets	11	14
Operating lease charges:		
Property rentals	15	15
Motor vehicles	6	6
	2015	2014
	£000	£000
Fees payable to company auditors for the audit of the parent company and consolidated financial statements	2	2
Non-audit services		
Fees payable to the company's auditors for other services		
The audit of the company's subsidiaries	13	12
Tax services	5	3
	20	17

5 Interest payable and similar charges

	2015	2014
	£000	£000
Interest payable and similar charges		
Interest on finance leases	-	1

6 Profit per ordinary share

The profit per ordinary share is calculated by reference to the profit for the financial year of £160,000 (2014: £23,000) attributable to ordinary shareholders. This calculation was based on a weighted average number of ordinary shares in issue during the financial year of 48,746,333 (2014: 48,746,333). The impact of potential dilution is considered below:

	2015	2014
	£000	£000
Profit for the financial year attributable to equity holders	160	23
	Number	Number
Basic weighted average number of shares	48,746,333	48,746,333
Number of potential ordinary shares (under share options)	3,175,390	3,175,390
Diluted weighted average number of shares	51,921,723	51,921,723
	Pence	Pence
Basic earnings per share	0.328	0.047
Diluted earnings per share	0.308	0.044

**Notes to the financial statements
for the year ended 31 March 2015 (continued)**

7 Staff costs

The average monthly number of employees (including executive directors) employed by the group during the year was:

	2015 Number	2014 Number
Management and administration	18	18
	£000	£000
Staff costs (for the above persons)		
Wages and salaries	637	559
Social security costs	68	59
	705	618

Directors' emoluments

The total remuneration (salaries, fees and other taxable benefits paid on behalf of directors) was £218,000 (2014: £221,000). Each director's remuneration was as follows:

Year ended 31 March 2015	£000
G Henderson (Chairman)	10
R J Condon	69
A Robathan	70
C Williams	69
	218
<hr/>	
Year ended 31 March 2014	£000
G Henderson (Chairman)	10
P J Shepherd (resigned 4 July 2014)	13
R J Condon	66
A Robathan	66
C Williams	66
	221

No pension contributions are made on behalf of the directors or other employees of the company and the subsidiary company.

Messrs Condon, Robathan and Williams each have a service agreement with the company, terminable either by the company or by an individual director by 6 months notice. Henderson and Shepherd have service agreements with the company, terminable either by the company or by the director with 3 months notice. The service agreements are available for inspection by shareholders at the company's registered office.

The group's equity-settled share-based payments comprise "The Netalogue Technologies plc Employee Share Option Plan 2006". This scheme was commenced during the year ended 31 March 2007. The options granted to date have primarily been granted to certain directors, as noted in the directors' report. Those options have been valued using a Black-Scholes model utilising the following key factors, and an assumed 100% retention rate:

Share price at grant	2.25p – 2.625p
Exercise price	2.25p – 2.625p
Volatility	17% - 36%
Risk free rate	4.5% - 5%
Dividend yield	-
Option life:	
Directors	Unlimited
Others	10 years
Value per option	0.1p – 0.4p

**Notes to the financial statements
for the year ended 31 March 2015 (continued)**

7 Staff costs (continued)

The fair value of the options has been fully charged in the results of previous years.

A reconciliation of option movements is set out below:

	2015 Number	2014 Number
Outstanding at 31 March	3,175,390	3,175,390

The exercise price of the options is as follows:

Issued in 2008/09	2.625p
Issued in 2007/08	2.625p
Issued in 2006/07	2.250p

8 Tax on profit on ordinary activities

	2015 £000	2014 £000
Current tax		
UK corporation tax on profit for the year	42	8
Adjustment in respect of prior years	-	(5)
	42	3
Deferred tax		
Origination and reversal of timing differences	-	2
	42	5

The tax for the year is equal to (2014: lower than) the corporation tax rate applying in the UK of 21% (2014: 20%). The differences are explained below:

	2015 £000	2014 £000
Profit on ordinary activities before taxation	202	28
Profit on ordinary activities before taxation, multiplied by the tax rate of 21% (2014: 20%) in the United Kingdom	42	6
Accelerated capital allowances and other timing differences	-	2
Adjustment in respect of prior years	-	(5)
Total current tax	42	3

9 Profit for the financial year

As permitted by section 408 of the Companies Act 2006, the company's profit and loss account has not been included in these financial statements. The consolidated profit for the financial year can be analysed as follows:

	2015 £000	2014 £000
Profit for the financial year attributable to parent company	54	26
Profit / (loss) for the financial year attributable to subsidiary companies	106	(3)
Consolidated profit for the financial year	160	23

Notes to the financial statements
for the year ended 31 March 2015 (continued)

10 Intangible fixed assets

Group	Goodwill £000	Licences and trademarks £000	Software development costs £000	Total £000
Cost				
At 1 April 2014 and 31 March 2015	257	28	303	588
Accumulated amortisation				
At 1 April 2014	257	28	71	356
Charge for the year	-	-	172	172
At 31 March 2015	257	28	243	528
Net book amount				
At 31 March 2015	-	-	60	60
At 31 March 2014	-	-	232	232

Goodwill arises on the acquisition of the group's interest in Netalogue Procurement Limited in 2001.

11 Tangible fixed assets

	Software development costs £000	Plant and machinery £000	Total £000
Cost			
At 1 April 2014	57	144	201
Additions	-	3	3
At 31 March 2015	57	147	204
Accumulated depreciation			
At 1 April 2014	47	112	159
Charge for the year	2	9	11
At 31 March 2015	49	121	170
Net book amount			
At 31 March 2015	8	26	34
At 31 March 2014	10	32	42

12 Fixed asset investments

Company	2015 £000	2014 £000
Shares in subsidiaries – see below	254	254
Loans to subsidiaries	511	483
	765	737

The loans due from the subsidiary do not bear interest and are not due within one year of the balance sheet date.

Company

Shares in group undertakings

Cost

At 1 April 2014 and at 31 March 2015

£000

254

**Notes to the financial statements
for the year ended 31 March 2015 (continued)**

12 Fixed asset investments (continued)

The subsidiary undertakings operate in the United Kingdom and have been included in the consolidated financial statements through acquisition accounting.

Details of the subsidiary undertakings which are consolidated are set out below:

Name of undertaking	Country of incorporation and registration	Description of shares held	Proportion of voting rights and nominal value of issued shares held
Netalogue Procurement Limited	England and Wales	Ordinary £1 each	100%
Procure Sure Limited	England and Wales	Ordinary £1 each	80%

The principal activity of Netalogue Procurement Limited is the sale, marketing and maintenance of "e" procurement systems. Procure Sure Limited is currently dormant.

13 Debtors

	Group 2015 £000	Company 2015 £000	Group 2014 £000	Company 2014 £000
Amounts falling due within one year:				
Trade debtors	352	-	225	-
Prepayments and accrued income	31	-	9	-
Amounts owed by group undertakings (see below)	-	86	-	52
	383	86	234	52

The amounts owed by the group undertakings are unsecured, interest free and have no fixed terms for their repayment.

14 Creditors: amounts falling due within one year

	Group 2015 £000	Company 2015 £000	Group 2014 £000	Company 2014 £000
Amounts due under finance leases (see below)	-	-	3	-
Trade creditors	8	-	15	9
Corporation tax	42	14	8	7
Other taxation and social security	90	-	38	-
Accruals and deferred income	134	10	106	-
	274	24	170	16

Amounts due under finance leases

The amounts due under finance leases are repayable as follows:

	2015 £000	2014 £000
Within one year	-	3
	-	3

**Notes to the financial statements
for the year ended 31 March 2015 (continued)**

15 Provision for liabilities

	Group Deferred Taxation £000
At 1 April 2014	7
Profit and loss account charge	-
At 31 March 2015	7

Details of deferred taxation are set out below:

Group	Cumulative provided		Cumulative unrecognised	
	2015 £000	2014 £000	2015 £000	2014 £000
Accelerated capital allowances	7	7	-	-
	7	7	-	-
Company				
Losses	-	-	-	-

16 Financial instruments

Financial assets

The group's financial assets consist of its short term debtors and its cash at bank and in hand.

Financial liabilities

The group's financial liabilities consist of its short term creditors.

The group has not used any derivatives during the financial year.

All financial instruments are recorded at historic cost and are denominated in sterling and their fair value is considered to be equal to the book value.

17 Called up share capital

Company

	2015 £000	2014 £000
Allotted, called up and fully paid		
48,746,333 (2014: 48,746,333) ordinary shares of 1p each	487	487

Notes to the financial statements
for the year ended 31 March 2015 (continued)

18 Reserves

	Group and company share premium account £000	Group profit and loss account £000	Company profit and loss account £000
At 1 April 2014	210	(78)	86
Profit for the financial year	-	160	54
At 31 March 2015	210	82	140

19 Reconciliation of movements in equity shareholders' funds

	Group 2015 £000	Company 2015 £000	Group 2014 £000	Company 2014 £000
Opening equity shareholders' funds	619	783	596	757
Profit for the financial year	160	54	23	26
Closing shareholders' funds	779	837	619	783

20 Reconciliation of operating profit to net cash inflow from operating activities

	2015 £000	2014 £000
Continuing activities		
Operating profit	202	29
Depreciation of tangible fixed assets	11	14
Amortisation of intangible fixed assets	172	45
(Increase)/decrease in debtors	(149)	89
Increase/(decrease) in creditors	70	(48)
Net cash inflow from operating activities	306	129

21 Analysis of net funds

	At 1 April 2014 £000	Cash flow £000	At 31 March 2015 £000
Cash at bank and in hand	288	295	583

**Notes to the financial statements
for the year ended 31 March 2015 (continued)**

22 Financial commitments

At 31 March 2015 the group had annual commitments under non-cancellable operating leases as follows:

	Land and buildings		Other	
	2015 £000	2014 £000	2015 £000	2014 £000
Expiring within one year	5	-	-	-
Expiring between one and two years	-	15	4	1
Expiring between two and five years	-	-	5	4
	5	15	9	5

The directors have neither contracted for nor authorised any capital expenditure which is not provided in the financial statements.

23 Related party transactions

The company has taken advantage of the exemption under FRS8 not to disclose related party transactions with its wholly owned subsidiary company, Netalogue Procurement Limited. There were no transactions undertaken with the company's 80% subsidiary, Procure Sure Limited.

24 Ultimate controlling party

The directors do not consider there to be any ultimate controlling party of the company.